



ELECTRICITY SUPPLY CORPORATION OF MALAWI (ESCOM) LIMITED

ESCOM House, 9 Haile Selassie Road, P.O. Box 2047, Blantyre, Malawi

Email: procurement@escom.mw | Website: www.escom.mw

REQUEST FOR PROPOSALS (RFP)

INVITATION FOR EXPRESSIONS OF INTEREST AND SUBMISSION OF PROPOSALS CONSULTANCY SERVICES FOR THE DESIGN DEVELOPMENT, PROCUREMENT AND CONSTRUCTION SUPERVISION OF A MIXED-USE DEVELOPMENT (ESCOM HOUSE OFFICE COMPLEX) IN BLANTYRE, MALAWI

Procurement Reference Number: ESC06/RFP/CS/FY2026-27

Issue date: 25th August 2026

1. The Electricity Supply Corporation of Malawi (ESCOM) Limited, a Procuring and Disposing Entity under the Public Procurement and Disposal of Public Assets Act (No. 7 of 2025), has an approved budget from public funds and intends to apply part of the proceeds towards the cost of engaging a professional consultancy firm for the design development, procurement and construction supervision of a mixed-use development (office complex) in Blantyre, Malawi, for a period of three (3) years.
2. ESCOM now invites sealed proposals from suitably qualified, experienced and accredited Professional Service Providers (single entities, joint ventures or consortia) to provide the above consultancy services. The assignment covers, inter alia, architectural and engineering design development, preparation of procurement documentation, and construction supervision through a multidisciplinary team including a Professional Project Manager (Lead), Architect, Civil/Structural Engineer, Quantity Surveyor, Electrical Engineer, Mechanical Engineer, an Occupational Health and Safety Specialist and Estate Management Specialist.
3. Bidding will be conducted through the **Request for Proposals (Complex Time-Based)** method in accordance with the Public Procurement and Disposal of Public Assets Act (No. 7 of 2025) and its Regulations, and is open to all eligible bidders, both local and international. Evaluation shall be conducted in three stages: **Stage 1 – Compliance; Stage 2 – Technical/Functionality (minimum threshold of 80%); and Stage 3 – Financial Evaluation.**
4. Interested bidders must submit, among other requirements set out in the RFP document:
 - Company registration and statutory compliance documentation;
 - Valid Tax Compliance Certificate from the country of origin;
 - Valid professional and regulatory registration certificates for the firm and key personnel;
 - Evidence of relevant experience in projects of a similar nature and scope (commercial and office complexes, high-rise facilities, medical facilities, shopping centres or airports); and
 - Evidence of financial capacity and Workman's Compensation compliance documentation.

5. The RFP document may be inspected at **ESCOM House, 9 Haile Selassie Road, Blantyre** during normal working hours, and may be obtained from the same address or downloaded from the ESCOM e-Tender Publication Portal at www.escom.mw/tenders/ upon payment of a non-refundable fee of **MWK15,000.00 (Fifteen Thousand Malawi Kwacha)** from 25th August 2026. A Mandatory online briefing session will be held on 7th September 2026 the session link will be provided to all interested firms.
6. All communication concerning this Tender, including queries and requests for clarification, shall be made in writing only to **procurement@escom.mw**, to be received on or before 14th September 20226. No telephone enquiries will be entertained. All responses shall be provided to all registered bidders by close of business on 18th September 2026.
7. Proposals must be prepared and packaged in accordance with the RFP document (Part A: Compliance Response; Part B: Technical/Functional Response; Part C: Pricing Proposal), in separate sealed envelopes marked "Technical Proposal" and "Financial Proposal", enclosed in one outer envelope bearing the procurement reference number, the title of the assignment and the bidder's name and address. Proposals shall remain valid for **180 days** from the closing date.
8. Sealed proposals must be delivered in hard copy to the address below on or before **Tuesday, 29th September 2026 at 10:00am** local time. **Electronic submission of proposals shall not be allowed.** Late proposals will be rejected. Technical proposals will be opened publicly shortly after the closing time on the same day, **ESCOM Staffing Development Centre at Mpemba** in the presence of bidders' representatives who choose to attend.

Address for submission and opening of proposals:

The Chairperson,
Internal Procurement and Disposal Committee
Electricity Supply Corporation of Malawi (ESCOM) Limited
ESCOM House, 9 Haile Selassie Road
P.O. Box 2047, Blantyre, MALAWI

ESCOM reserves the right to withdraw this invitation to tender, to re-advertise, to reject any or all proposals, or to accept a part thereof, and is not bound to accept the lowest priced or any proposal.